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**FOUNDATION GROUP REAL ESTATE** 

718 Rainier Ave S Ste G





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Regional Overview



### **Investment Overview**

The next owner of this brick beauty will have a basket full of things to be proud of, paramount among them, a Walk Score of 98, a "walker's paradise." Your tenants won't need a car to live here. They will be within walking distance of every daily need — dining & cocktails, groceries, shopping, parks, Seattle Public Library, schools, movie theatres, museums, culture and entertainment, all of it within an easy stroll. Thirty minutes on foot to downtown, four minutes by Uber and Lyft. Those familiar with this part of Capitol Hill will instantly recognize the exceptional location. It's "North of Denny," as they say. For years Denny Way has been known as the dividing line separating this quiet and affluent residential quarter from the busy melting pot that now and then boils over in times of unrest, making it a world away.

### **RARE OPPORTUNITY**

Available for the first time in over 30 years.

### **UPSIDE POTENTIAL**

The big stuff has been done – new roof in 2016, double pane windows, conversion to electric baseboard heat, updated electrical, copper plumbing, tuck pointing, masonry and stone restoration. Minor unit cosmetics will have you poised and ready for when things get back to normal and the moratoriums are lifted. The best news of all – prior renovations have left the charm intact. Most of the natural woodwork and trim remains.

### **PROPERY HIGHLIGHTS**

- Wood frame with brick veneer.
- Unique and varying styles and sizes of one bedroom and studio units.
- Separate dining room in the larger one bedroom units.
- Closets big enough for an office or a den.
- Electric baseboard heat; new boiler for central hot water.
- Secure indoor area for tenant bicycle storage.
- Five covered parking spaces.









# **Quick Facts**



Property Name	Windsor Arms
Address	532 Belmont Ave E   Seattle, WA
Price	\$4,625,000
Year Built	1925
Square Feet	15,810 Gross / 10,380 Net Rentable
Total Units	21
Gross Scheduled Income	\$360,936
Net Operating Income	\$199,775
CAP / GRM	4.32% / 12.81
Expenses/Unit	\$7,289
Expenses as % of Gross	39%
Price/SF	\$455.57
Lot Size	6,250 SF
Construction	Wood Frame with Brick Veneer
Laundry	Common Laundry Room
Heat	Electric Baseboard
Parking	Off Street (five covered)
Zoning	MR (M)

# INDSOR ARMS

## **Income & Expenses**

Unit Type Units		Avg. Rent	Avg. SF	Rent/SF	
Studio 10		\$1,265	420	\$3.01	
Studio 1		\$1,015	250	\$4.06	
1bd/1ba 3		\$1,640	725	\$2.26	
1bd/1ba 3		\$1,450	585	\$2.48	
1bd/1ba 4		\$1,373	500	\$2.75	
<b>Gross Rent</b>		\$28,445	10,380	\$2.79/SF	
Laundry Income		\$130			
Parking		\$350			
<b>Utility Bill B</b>	ack	\$1,005			
Misc. Incom	ne	\$148			
<b>Gross Incon</b>	ne	\$30,078			
Gross Scheo (Annual)	duled	\$360,936			
Vacancy (5%	<b>6</b> )	\$18,049			
<b>Gross Opera</b>	ating	\$342,887			
Less Expens	es	\$143,112		\$13.79/SF	
NOI		\$199,775			

### **Underwriting Notes and Assumptions**

- The 2020 P&L will show \$11,396 for insurance.

  The current owner is carrying earthquake coverage. Standard coverage is billed at \$4,165.
- On Site, Maintenance and Administration are proforma figures based on comparative buildings. While we believe this to be an accurate model of how the building will run in new hands, we do have three years of income and expense documentation to assist in your own underwriting, including a number of items that could be classified as non-recurring expenses.

Expenses	
Taxes	\$52,991
Insurance	\$4,165
Utilities	\$21,257
On Site/Payroll	\$11,340
<b>Professional Management</b>	\$17,327
Maintenance	\$29,182
Administration	\$1,600
Reserves	\$5,250
Total Expenses	\$143,112





# Sales Comparables

	Address	Units	Sale Date	Vintage	Sale Price	Price/Unit	Price/SF	CAP / GRM
3	Allegro on the Hill 1212 E Howell St	9	10/08/2020	1957	\$2,330,000	\$258,889	\$477.95	4.42% / 13.1
	Bellevue Court 433 Bellevue Ave E	21	1/26/2021	1954	\$4,500,000	\$214,286	\$481.28	4.02% / 13.1
	Diane 316 13th Ave E	8	7/20/2020	1958	\$2,250,000	\$281,250	\$441.18	3.53% / 15.5
	Montbel 1017 E Harrison St	13	11/24/2020	1963	\$3,675,000	\$282,692	\$423.39	3.84% / 15.3
5	LaVAnch 744 Belmont PL E	10	08/26/2020	1963	\$4,160,000	\$416,000	\$585.92	4.37% / 15.9
	Averages			_		\$290,623	\$481.94	4.04/14.58
	Windsor Arms	21	TBD	1925	\$4,625,000	\$220,238	\$445.57	4.40% / 12.68



1212 E Howell St Allegro on the Hill



433 Bellevue Ave E Bellevue Court



316 13th Ave E Diane



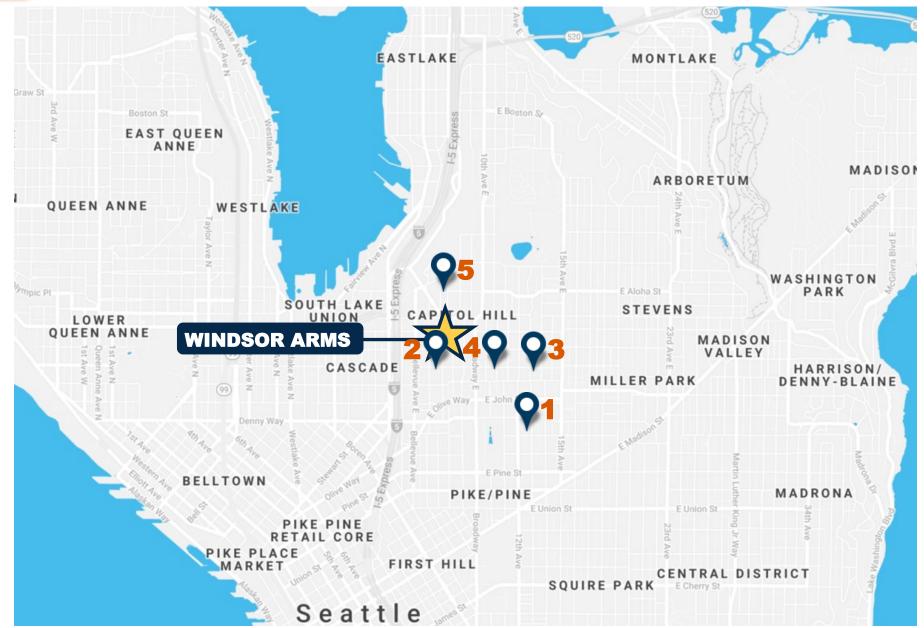
1017 E Harrison St Montbel



744 Belmont PL E LaVanch



# **Sales Comparables**







# **Rent Comparables**

	Address	Vintage	Rent	SqFt	Rent/FT	W/S/G	Parking
1	433 Belmont Ave E Corona	1960	Studio: \$1,375 1bd/1ba: \$1,850	366 SF 575 SF	\$3.75 \$3.48	\$125 - \$175	\$150
2	621 Harvard Ave E Cirque	1965	Studio: \$1,000 1bd/1ba: \$1,250	324 SF 532 SF	\$3.08 \$2.34	\$75 - \$120	\$150
3	526 Belmont Ave E Eugene	1925	Studio: \$800 1bd/1ba: \$1,300	256 SF 495 SF	\$3.13 \$2.62	\$80 - \$150	\$100
4	1305 E Howell St Washington Irving	1923	Studio: \$1,025 1bd/1ba: \$1,500	340 SF 524 SF	\$3.01 \$2.86	\$60 - \$105	\$100
5	535 16th Ave E The Wellington	1927	1bd/1ba: \$1,395	395 SF	\$3.53	\$75 - \$100	\$150
	532 Belmont Ave E Windsor Arms	1925	Studio: \$1,272 1bd/1ba: \$1,499	406 SF 595 SF	\$3.13 \$2.53	\$50	\$60



433 Belmont Ave E Corona



621 Harvard Ave E Cirque



526 Belmont Ave E Eugene



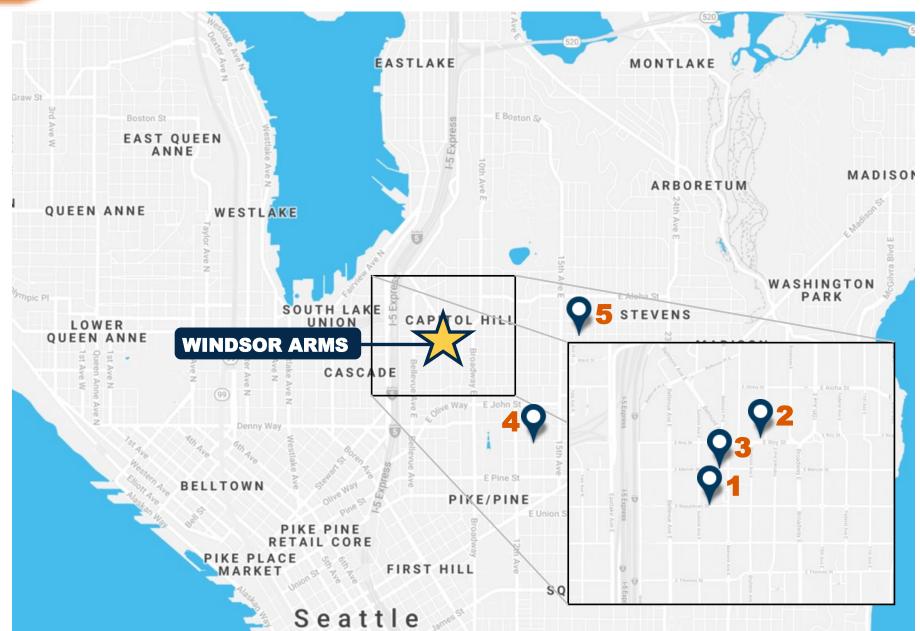
1305 E Howell St Washington Irving



535 16th Ave E Wellington

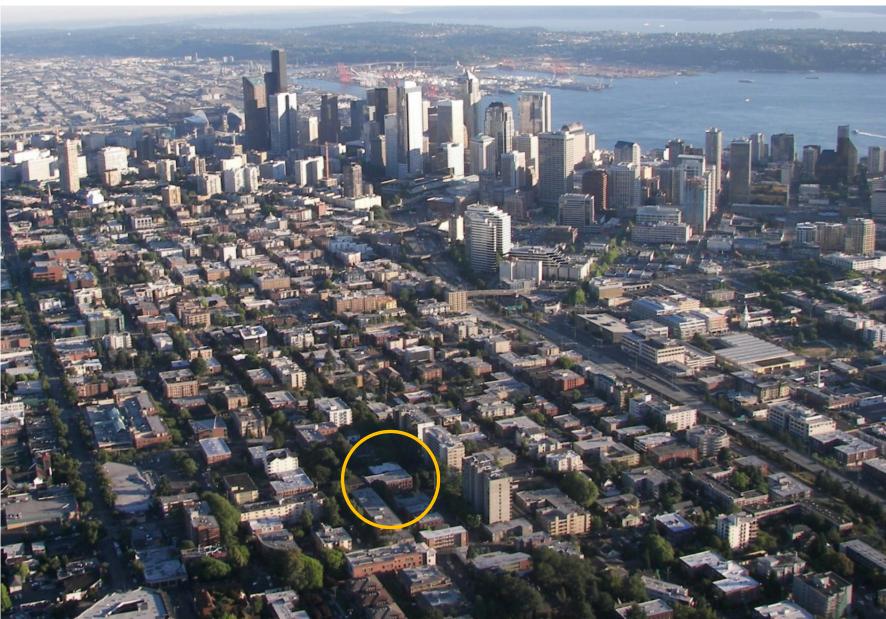


# **Rent Comparables**

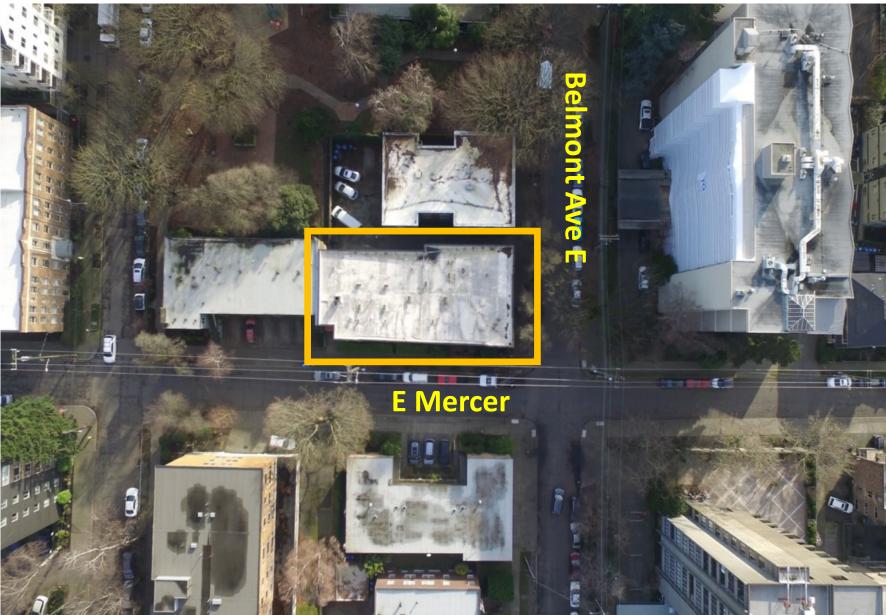






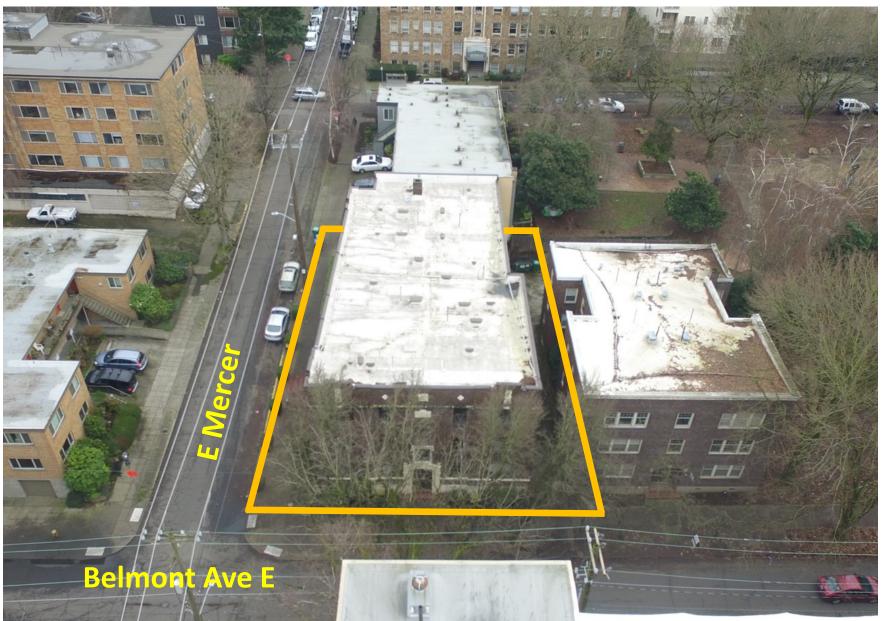






















### **Looking Northwest from Site**







### **Looking South from Site**



















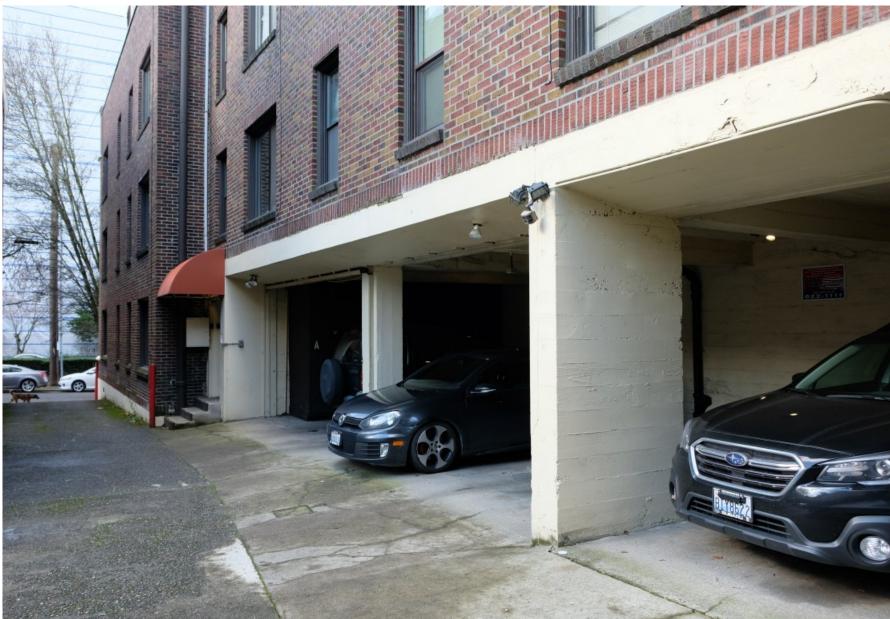












# WINDSOR ARMS

# **Photo Gallery—One Bedroom**





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# **Photo Gallery—One Bedroom**







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# **Photo Gallery—Studio**









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# **Photo Gallery—Kitchens & Baths**





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# **Photo Gallery—Entrance & Hallway**



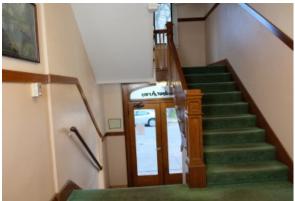














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# Mail Room, Laundry, Bicycle Storage









## **Puget Sound Region**



