

## FRONT NINE APARTMENTS

- 5502 15th Ave NE -


Seattle, WA 98102

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## Offering Summary

The Foundation Group is pleased to announce that it has been retained to present the Front Nine and Cowen Park Apartments to the investment public. These two prime parcels are on two separate tax lots and may be acquired separately or collectively as a package to give you 21 units.

There is also development potential. The number of units that can be built is limited only by its 50 foot height restriction and FAR limitations. Section 6 gives an example of a 70 unit design. This corner of 15th Avenue NE and NE 55th boasts a Walk Score of 96 . All needs are within walking distance. Restaurants, movie theatres, grocery stores, the University of Washington itself, all can be reached on foot in fifteen minutes or less.

Cowen Park is a twelve unit building having an even mix of well laid out one and twobedroom units. With cosmetic upgrades it is believed that rents could be brought to the level of stabilized income verified by the "Area Rents" of Section 3. The new Link Light Rail station under construction is six blocks away. Laundry facilities are located on site and there are eight parking spaces.
Property Overview

| Building Name | Front Nine Apartments |
| :--- | :--- |
| Address | 5502 15th Avenue NE \| Seattle, WA 98105 |
| Price | $\$ 2,200,000$ |
| Year Built | 1909 |
| Square Feet | 4,824 Net Rentable / 5,430 Gross |
| Total Units | 9 |
| Price Per Unit | $\$ 244,444$ |
| Price Per Foot | Net $\$ 456.05 /$ Gross $\$ 405.16$ |
| Current GRM/CAP | $14.58 / 4.20 \%$ |
| Stabilized GRM/CAP | $12.60 / 5.07 \%$ |
| Expense Per Unit | $\$ 8,487$ |
| Terms | Cash Out |
| Lot Size | 9,720 SF |
| Zoning | LR3 (M) |



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## As Development Site



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## Investment Overview

Walker's \& Biker's Paradise. Walk Score of 96 / Bike Score 94
Six blocks to the new Link Light Rail Station (under construction 45th \& Brooklyn) Walking distance to the University of Washington Campus

Eight off-street parking spaces
Develop Potential with LR3(M) zoning in the Urban Village
Major Bus Line at the front door
Attractive courtyard and walkways
Double pane windows/Updated electrical/copper plumbing/GFIs
EBB Baseboard Tenant Paid Heat
Rent Upside with cosmetic unit updating
Upside deal in one of Seattle's prime real estate locales

## Available Financing

Available sources range from the regional banks to the Fannie Mae and Freddie Mac products. We have quotes from $\$ 1,280,000$ to $\$ 1,345,000$ at interest rates between $3.81 \%$ to $4.00 \%$. A variety of programs are available, depending on whether the buyer prefers non-recourse or full recourse. Pre-payment options vary from the 3,2,1 step-downs to yield maintenance. Below is an example from the Freddie Mac Small Loan Program:

- Projected Loan Amount: \$1,345,000
- 30 year amortization
- Current fixed rate-5 year fixed @ 3.81\%
- Non-Recourse / no personal guarantee
- No tax returns or banks statements needed
- Prepayment penalty-Yield Maintenance-5 years, 1\%
- 60 day automatic rate lock at app—no additional deposit required


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## Operating Summary

| Building Overview |  |  |  |
| :--- | :--- | :--- | :--- |
| Units | 9 | Price | $\$ 2,200,000$ |
| Year Built | $1909 /$ Rehab 1993 | Price Per Unit | $\$ 244,444$ |
| Net SF | 4,824 | Price/Net SF | $\$ 456.05$ |
| Gross SF | 5,430 | Price/Gross SF | $\$ 405.16$ |
| Down Payment | $\$ 855,000$ | Current GRM | 14.58 |
| Loan Amount | $\$ 1,345,000$ | Current CAP | $4.20 \%$ |
| Interest Rate | $3.81 \%$ | Stabilized GRM | 12.60 |
| Amortization | 30 Years | Stabilized CAP | $5.07 \%$ |


| Annualized Operating Expenses | Current | Stabilized |
| :--- | :--- | :--- |
| Real Estate Taxes | $\$ 18,251$ | $\$ 18,251$ |
| Insurance | $\$ 2,384$ | $\$ 2,384$ |
| Utilities | $\$ 9,527$ | $\$ 9,527$ |
| Maintenance \& Repairs | $\$ 8,356$ | $\$ 8,356$ |
| On-site Management | $\$ 4,860$ | $\$ 4,860$ |
| Professional Management | $\$ 7,544$ | $\$ 8,727$ |
| Reserves |  | $\$ 2,250$ |
| Total Expenses | $\$ 50,922$ | $\$ 54,355$ |


| Rent Income |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Units | Type | Current Rent | Monthly Income | Stabilized Rent | Monthly Income |
| 9 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,240-\$ 1,490$ | $\$ 11,880$ | $\$ 1,490$ | $\$ 13,410$ |
| 9 | 536 SF Avg. | $\$ 2.12 / \mathrm{SF}$ | $\$ 11,880$ | $\$ 2.78 / \mathrm{SF}$ | $\$ 13,410$ |


| Annualized Operating Data | Current | Stabilized |
| :--- | :--- | :--- |
| Gross Scheduled Income | $\$ 150,876$ | $\$ 174,540$ |
| Vacancy (5\%) | $(\$ 7,544)$ | $(\$ 8,727)$ |
| Gross Operating Income | $\$ 143,332$ | $\$ 165,813$ |
| Less Expenses | $\$ 50,922$ | $\$ 54,355$ |
| Net Operating Income | $\$ 92,410$ | $\$ 111,458$ |
| Annual Debt Service | $\$ 75,297$ | $\$ 75,297$ |
| Cash Flow Before Tax | $\$ 17,113$ | $\$ 36,161$ |
| Principal Reduction | $\$ 24,477$ | $\$ 24,477$ |
| Total Return Before Tax | $\$ 41,590$ | $\$ 60,638$ |


| Total Monthly Income | Current | Stabilized |
| :--- | :--- | :--- |
| Rent Income | $\$ 11,880$ | $\$ 13,410$ |
| Laundry Income | $\$ 145$ | $\$ 145$ |
| Parking Income | $\$ 8$ | $\$ 450$ |
| Utility Recapture | $\$ 540$ | $\$ 540$ |
| Other Income | $\$ 0$ | $\$ 0$ |
| Total Income | $\$ 12,573$ | $\$ 14,545$ |

## Rent Roll

Monthly Income

| Unit | Unit Type | Current Rent | Stabilized Rent | Size | Current r/sf | Stabilized r/sf |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| F9 1 | 1bd/1ba | $\$ 1,250$ | $\$ 1,490$ | 536 | $\$ 2.33$ | $\$ 2.78$ |
| F9 2 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,300$ | $\$ 1,490$ | 536 | $\$ 2.43$ | $\$ 2.78$ |
| F9 3 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,240$ | $\$ 1,490$ | 536 | $\$ 2.31$ | $\$ 2.78$ |
| F9 4 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,400$ | $\$ 1,490$ | 536 | $\$ 2.61$ | $\$ 2.78$ |
| F9 5 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,490$ | $\$ 1,490$ | 536 | $\$ 2.78$ | $\$ 2.78$ |
| F9 6 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,400$ | $\$ 1,490$ | 536 | $\$ 2.61$ | $\$ 2.78$ |
| F9 7 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,250$ | $\$ 1,490$ | 536 | $\$ 2.33$ | $\$ 2.78$ |
| F9 8 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,275$ | $\$ 1,490$ | 536 | $\$ 2.38$ | $\$ 2.78$ |
| F9 9 | $1 \mathrm{bd} / 1 \mathrm{ba}$ | $\$ 1,275$ | $\$ 1,490$ | 536 | $\$ 2.38$ | $\$ 2.78$ |




|  |  | Year Built | Units | Rent | Sqft. | Rent/Sqft. | WSG/Parking |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rent Comparable 5 <br> University Crest 5043 15th Ave NE Seattle, WA 98105 | 1903 | 6 | $\begin{gathered} \text { Studio: } \$ 1,025 \\ \text { 1bd/1ba: } \$ 1,425 \end{gathered}$ | Studio: 450sf <br> 1bd/1ba: 550sf | $\begin{gathered} \text { Studio: } \$ 2.28 \\ \text { 1bd/1ba: } \$ 2.59 \end{gathered}$ | WSG: $\$ 50 / \mathrm{mo}$ Parking: $\$ 80 / \mathrm{mo}$ |
|  | Rent Comparable 6 <br> University Heights 1415 NE 52nd St <br> Seattle, WA 98105 | 1958 | 21 | 1bd/1ba: \$1,295 | 1bd/1ba: 435sf | 1bd/1ba: \$2.98 | WSG: $\$ 50 / \mathrm{mo}$ Parking: \$80/mo |
|  | Rent Comparable 7 <br> Ponderay Apartments 5233 15th Ave NE <br> Seattle, WA 98105 | 1963 | 40 | $\begin{gathered} \text { Studio: } \$ 1,185 \\ \text { 1bd/1ba: } \$ 1,350 \end{gathered}$ | $\begin{aligned} & \text { Studio: 475sf } \\ & \text { 1ba/1ba: 605sf } \end{aligned}$ | $\begin{gathered} \text { Studio: } \$ 2.49 \\ \text { 1bd/1ba: } \$ 2.23 \end{gathered}$ | WSG: $\$ 75 / \mathrm{mo}$ <br> Parking: \$85/mo |
|  | Rent Comparable 8 <br> Ravenna Hillside Apartments 5219 22nd Ave NE <br> Seattle, WA 98105 | 1914 | 4 | $\begin{aligned} & \text { 1bd/1ba: } \$ 1,395 \\ & \text { 2bd/1ba: } \$ 2,100 \end{aligned}$ | $\begin{aligned} & \text { 1bd/1ba: 670sf } \\ & \text { 2bd/1ba: 765sf } \end{aligned}$ | $\begin{aligned} & \text { 1bd/1ba: } \$ 2.15 \\ & \text { 2bd/1ba: } \$ 2.75 \end{aligned}$ | WSG: \$65/mo Parking: $\$ 125 / \mathrm{mo}$ |

## Sales Comparables

|  |  | Year <br> Built | Units | Price Per Unit | Price Per SF | GRM | CAP | Selling Price | Sale Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Subject Property <br> Cowan Park Apartments 5512 15th Ave NE Seattle, WA 98105 | 1909 | 9 | \$244,444 | \$456.05 | 14.6 | 4.20\% | \$2,200,000 | TBD |
|  | Sales Comparable 1 <br> University Arms 201 NE 40th St Seattle, WA 98105 | 1957 | 21 | \$280,238 | \$435.64 | 13.1 | 3.90\% | \$5,885,000 | 4/29/2019 |
|  | Sales Comparable 2 <br> Penthouse 4636 22nd Ave NE Seattle, WA 98105 | 1948 | 12 | \$325,000 | \$459.36 | 18.7 | 3.41\% | \$3,900,000 | 5/10/2018 |
|  | Sales Comparable 3 <br> Allview <br> 4427 5th Ave NE <br> Seattle, WA 98105 | 1959 | 12 | \$316,667 | \$476.19 | 11.5 | 3.96\% | \$3,800,000 | 4/26/2018 |

## U-District Looking Southeast



## U-District Looking South



## Front Nine Looking North East



## U-District Looking Southwest




Photo Gallery



## LR3(M) Zoning

The combination of Cowen Park and Front Nine adjacent to one another provides a rare opportunity for development of a 15,120 sq ft corner lot in the city's Urban Village overlay.

Because these properties are within the Urban Village more aggressive FAR limits are applicable. There is no unit limit. The number of units is limited only by required setbacks, a height limit of fifty feet, and the FAR limitations:

### 1.3 FAR for Cottages

### 1.6 FAR for Rowhouses

2.2 FAR for Townhouses
2.3 FAR for Apartments (including micro units)

The property also lies within the Mandatory Housing and Affordability Medium Density zone, which allows for certain benefits in exchange for cash contributions to the City for Housing Affordability.

Further information can be obtained over the counter by visiting the zoning department on the twentieth floor of the Seattle Municipal Tower (700 5th Avenue, \#2000), or on line https://www.seattle.gov by accessing the Seattle Land Use Code (Title 23).

The information provided in this section is correct to the best of our knowledge. The examples given here should not be used as a substitute for codes and regulations, which change from time to time. Buyer is responsible for Buyer's own investigation and compliance with all code and rule requirements.



## As Development Site



## Puget Sound Area Overview



Top Puget Sound Area Employers



